SPRAY PAVE
Australia Pty Ltd







Create your own secure future with

SPRAY PAVE

www.spraypave.com.au

Business opportunities in all Australian regions with concrete.

A genuine, independent, flexible business, without more fees!

Spray Pave Australia is Australia's largest network of concrete resurfacing specialists. Established in 1991, our highly profitable treatment services quickly and economically transforms any damaged, slippery or plain grey (naked) concrete into safe, bold, exciting colours and surfaces.
From domestic drives and paths to commercial jobs like Bunnings, Costco and IKEA.

The perfect alternative to replacing old concrete, with a long term results.

Our range of services offer a profitable way to transform tired concrete, create feature areas and improve occupational health and safety standards. They are a perfect alternative to laying new concrete because .

- The new surface can be personalised according to your clients' colour and texture preferences or their promotional needs
- They are slip resistant which makes it safe for driveways, walkways, paths, verandahs etc.
- They are long lasting, even in high wear areas.
- They adhere extremely well to existing concrete surfaces.
- They will not effect existing floor levels, sink or move.

Be your own boss and earn up to avg $3,700p/w

We invite you to start your own business by investing in a Spray Pave license. You'll find everything you need to know about this amazing business opportunity in the following pages and contact details to get your own Spray Pave Licensed Business underway.



Mr Christopher R Bylhouwer
Founder and Managing Director

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1 GETTING STARTED

Your New Business Is Ready And Waiting!



At Spray Pave we understand everyone has different wants and expectations when it comes to starting their own business. That's why we've created a choice of **business packages, starting from an investment of just $4,000 + our Easy Payment Plan.**

While every package comes with full training and ongoing support access, Spray Pave's complete business package gives you **equipment and marketing ideas** to get you started.

It takes three days to complete our introduction training. Then using our support services over time, you could be earning up to avg $3,700+ p/week or more with extra effort? and staff?.

Over time, expand your business, take on more employees, and watch your profits grow!

Everything you need for success

As Australia's largest network of concrete resurfacing specialists, Spray Pave Aust' is highly regarded by **some consumers, businesses, councils** and government. That means as **a Licensee, you could benefit from** instant recognition and the trust you need to win jobs!

A SPRAY PAVE LICENSE BUSINESS CAN:-

- Save you stress;
- Save you time and money;
- Fast track your income.



"After almost three years I achieved my goals and was turning over $250,000 pa. It was time to on sell and start an even bigger opportunity. My business sale also included $65,000 of signed contracts."

John Wessling, Licensee.

"The Spray Paving was easy to learn, but I wasn't sure about the epoxy work. Head Office soon arranged my three days follow up training."

Mark Suter, Licensee.



All the benefits of a franchise without the fees and restrictions.

With Spray Pave, running your own business means you really are your own boss!

When you start your business with Spray Pave, you'll purchase a License without limits. That means that while you can benefit from a solid brand, great product training and ongoing at call support. You won't be held back by fees, royalties, business restrictions, territories or reporting obligations. Plus, you'll be free to expand your territory, build a team or on-sell your business whenever you're ready.

Personalised training

If you're driven to run your own business, and you've got an eye for detail, Spray Pave is the perfect solution. Whether you're a tradie a miner or a truck driver. You will find our equipment and techniques support ready after three days of training. Should you ask, we will provide 3 days follow-up training, on your site. Plus 24/7/365 online support.

Spray Pave work is classified as 'light physical.' In the words of one of our Licensees, "If you can swing a hammer and follow training, you can Spray Pave."

A SPRAY PAVE LICENSE OFFERS YOU:-

- The opportunity to start your own business using a well known, trusted brand
- Complete product and application support
- All the equipment you need, sold separately so you can purchase more as your business grows
- A range of marketing templates to use anytime.
- Ongoing application and product support
- The opportunity to earn up to avg $3,700+ p/w
- The option to purchase guaranteed work at any time
- A low deposit payment plan to get you earning faster





2 SUPPORT

Helping you make the most of your new business

At Spray Pave, we firmly believe in helping our Licensees get the most from their Spray Pave business – after all, your success contributes to our solid reputation, so ask us for help anytime.





We'll help get you up and running

Starting any new business can be tricky, unless you're with an established name like Spray Pave Australia.

Once you've completed your three-day business introduction training.. We establish your marketing territory to receive customer leads from your own marketing programme.

You can self-source leads, using our range of:- TV ads, Radio, Local newspapers and Social media as needed.

Our three call centers will forward you all the work enquiries they receive from your marketing, in your postcode area for follow up. Should you choose our guaranteed work option, we'll send one of our senior team members out to drive a marketing campaign and quote jobs on your behalf.

We can support you all the way!

As you build your business, you can be confident that our team is here to support you with technical advice and product information. We'll also post on-line the latest known market trends.



"Having food poisoning during training didn't help, but my first job of 175m² and great support from Head Office 3 day follow-up training was great! Thanks Spray Pave."

James Sullivan, Licensee.

Using the latest market trends
provided could present new
opportunities to develop
your business, like concrete:-
Polishing; Epoxies; Damp proofing;
Permeable resin paving; 3 dimensional jobs
and Spray Paving over asphalt.
Plus we constantly research
the industry's latest to help you gain
more business which is published on
the Licensee Secrets website pages.

"I quoted a front driveway area of 75m on a decent sized property. I quoted the customer $4,480 cash or $43.07 per week interest free over 24 months. They took the finance deal. I was paid straight after the job and everyone was happy."

Bradley Shirley,
Spray Pave Licensee.







CUSTOMER INTEREST FREE BNPL, WILL WIN YOU MORE BUSINESS!

Very few small businesses can offer their customers interest free finance. But with the research of Spray Pave, that's exactly what you can do. Within Spray Pave's BNPL many options, which are approved by Government regulations, all Spray Pave Licensees can offer unsecured Interest free finance to their customers. What's more, many are absolutely free to join!



3 REWARDS

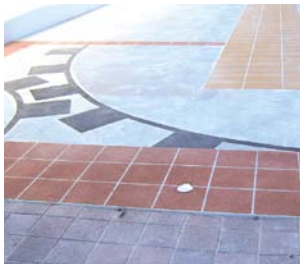
Earn up to $190,000 + PER YEAR!



With a Spray Pave Business you can work where you want, when you want, and still make good money. More effort equals more rewards. You can achieve sales figures or over $80.00 per square metre with material costs of less than $12 per square metre! Thats's less than 15% costs.

"After many years with NRMA I purchased a Spray Pave license because of the company's international reputation as a leader in their field and their ability to keep abreast of the latest techniques, which they post on the Licensee's Secrets page."

Michael Hunt, Licensee.





With projects averaging 70m$_2$ in one week, your gross income could be over $3,700+ avg p/w. That means your annual gross income could be over $190,000+ pa, (less taxes, materials and business expenses.)

Take a look at our income projections in this table. Figures are based on the current market m$_2$ rate and average material prices.

JOB SIZE		APPROX. WORK DURATION	APPROX. GROSS SALE	APPROX. MATERIALS	APPROX. NET BEFORE EXPENSES
10 – 20m^2	1 Licensee	1 day onsite	$ 900.00	$200.00	$700.00
30 – 40m^2	1 Licensee	1 ½ days onsite	$1,800.00	$400.00	$1,400.00
50 – 60m^2	1 Licensee	1 ½ days onsite	$2,700.00	$600.00	$2,100.00
70 – 80m^2	1 Licensee	2 days onsite	$3,600.00	$800.00	$2,800.00
90 – 100m^2	1 Licensee	2 days onsite	$4,500.00	$1,000.00	$3,500.00
150m^2	2 Licensees	3 days onsite	$6,750.00	$1,500.00	$5,250.00
200m^2	2 Licensees	4 days onsite	$9,000.00	2,000.00	$7,000.00
Over 200m^2	2 Licensees	5 days onsite	High profits & free time!!		

"I was an engineer on boats and oil rigs for 19 years. My wife was worried about giving up a $2,000pw job. To date I have turned over $150,000 in my first ten months, an average $2,500 per job!"

Mark Kendrick, Licensee





You'll be rewarded in more ways than one!

At Spray Pave we're here to help running your own business as rewarding as it can possibly be.

That's why we offer all of our Licensees the chance to win one week's accommodation at our own Pacific Paradise Resort on the Sunshine Coast in Queensland.

To win your free week away, all you need to do is complete 50 jobs in 12 months. That's only one job per week. Then after we confirm with your customers' details etc for verification. You can be off on the holiday of a lifetiime.

50 JOBS A YEAR WILL EARN YOU A HOLIDAY!

PACIFIC PARADISE RESORT

Pacific Paradise Resort is part owned by Spray Pave Australia P/L. This amazing destination is just minutes from stunning patrolled beaches and within easy access of the Hinterland, Noosa, Mooloolaba, Coolum and Maroochydore. Surrounded by golf courses and the sea, there is something here for everyone!



4 PACKAGES

It's an Investment in Your Future

Invest in your Spray Pave business up front or pay a small deposit then pay the balance using our Easy Payment Plan (EPP) with 12 months interest FREE.



CONSIDER THIS...

Surveys of small business consistently report that investors of an established brand name and system styled opportunities, enjoy a much higher success rate than independent businesses.

Choose your Spray Pave investment:

OPTIONS	DESCRIPTION	YOUR INVESTMENT
Option 1:	Business package, with all equipment.	$49,000
Option 2:	Business package, no equipment	$37,000
Option 3:	Business package, with all equipment.	$17,500 depost + EPP
Option 4: #	Business package, no equipment & EPP	$ 4,000 deposit + EPP

(Full equipment package can be purchased for $12,000 or as seperate items, or rent to own.)

THE FULL SPRAY PAVE BUSINESS PACKAGE INCLUDES:

* **Training and support for application of over 7 Services**
* **FREE:- Self sourced lifelong customer leads and technical support.**
* **From day one:- Own a name with branding recognition.**

Note:- A full E.P.P. payout within the first 12 months is interest free.

Note:- You can save $1,500 by deducting the insurance policy.

# Insurance Option.	PRICE DEDUCTION
If you already have Insurance, there's no point in doubling up. Take the $1,500 deduction.	
Options 1, 2 and 3 as above. All include a 12mts insurance policy, which can be deducted.	
# Only Option 4 has already had insurance of $1,500 deducted.	

CONSIDER SPRAY PAVE'S GUARANTEED WORK OPTION

Spray Pave's national freecall centre receives numerous enquiries every week from around Australia. We pass every call on to the Licensee with an active business near the caller's postcode. While a Spray Pave Licensee may receive work this way, you can purchase a Guaranteed work option, to have your own Marketing Campaign.



Guaranteed Work Options, from our Head Office Marketing Campaign.

OPTIONS	COST	GUARANTEED GROSS REVENUE	DURATION OF PACKAGE
Package 1	$5,000	$15,000	Within 4 months
Package 2	$10,000	$30,000	Within 8 months
Package 3	$15,000	$45,000	Within 12 months

*** Guaranteed work or we pay you the difference.**





Conditions of Guaranteed work option.

1) "Guaranteed Gross" is the total amount the customer/s pay for the works.
2) Guaranteed work is offered once SPA is satisfied the Licensee has obtained suitable experience.
3) Guaranteed work is sourced from a regional population of more than 80,000.
4) Licensees outside Adelaide metro area will incur extra expenses for travel, accommodation and car hire for two adults from Adelaide to source & secure their guaranteed work.
5) If SPA does not provide you with the agreed guaranteed work, we will pay you the gross shortfall amount at the conclusion of the Guaranteed Work period.

5 TRAINING

Preparing You For Success

Take advantage of Spray Pave's Training and adminstration package.

Our tested and proven support offerings, will help you to run your own business successfully. Everything needed to operate a successful business is available for you. It's up to you, how much self-learning and effort you apply?



Hands-on + theory training for over seven (7) concrete treatment and repair applications. Including:-

1. **Wet and dry eight stage preparation processes.**
2. When preparation can be shortned.
3. Mositure testing prior to preparation.
4. Spray Paving over asphalt and walls.
5. Different suppliers and mixing choices.
6. Spray Paving over porous and non-porous.
7. Staining concrete (acid & water based)
8. Clear and colour sealing
9. Polishing concrete (prep & application)
10. Imitation: timber boards, slate, sandstone
11. Non-slip for steel, timber & f/glass
12. Non-slip treatment for tiles
13. Waterproofing & moisture barriers
14. Epoxy, Polyurethanes (Seamless floors)
15. Floor levelling machines & compounds
16. Using grinding and polishing machines
17. Removal of old coatings
18. Learn how to make your own products
19. Proper use of "spiked shoes & rollers"
20. "Heads, stones, lobes, pads, drums





Classroom Training

Become familiar with all Spray Pave's Licensees Support Services

1. The optional Spray Pave name & logo
2. Customer interest free finance
3. Web site personal portfolio page
4. Self-Marketing and administration pack
5. Customer contract / invoice (legal issues)
6. Sales and marketing including TV ad.
7. Access to Licensees Secrets
8. Access to computer imaging software
9. Access to TV and newspaper ads
10. Access to re-ordering all above items
11. National Licensee Accreditation certificate
12. FREE self sourced leads via SMS & E-mail
13. Optional insurance inc' loss of income etc
14. Tax records including G.S.T. ideas.
15. 24/7 Call centre, SMS secretary service
16. 24/7 Lifelong support on all issues
17. Details of suppliers' products
18. Unbiased R&D on new products
19. Business expansion & employing others

Marketing & Administrative support

Your Spray Pave Licensee marketing and adminstrative package will include:-

- Display boards
- Site signs
- 500 A5 brochures & 15 A4 brochures
- 5 Spray Pave pens
- 1 Spray Pave shirt
- 1 Spray Pave cap
- 1 sales & marketing media.
- 1 quotation request book
- 1 Spray Pave calculator
- 1 Spray Pave luggage bag
- Imaging software contact
- Samples of masking & filament tape rolls
- 50 business cards
- 1 customer contract book
- Photo album with job photos
- Access to T.V. advertisement
- Samples of all optional advertising
- Website portfolio page access

■ License items.

IN ADDITION TO THE ABOVE, YOUR SPRAY PAVE TRAINING PACKAGE WILL INCLUDE

- Flights and 2 nights accommodation to Adelaide (one person)
- Plus 3 days, on site follow-up training
- The Spray Pave Guide Book
- Full support from all Head Office staff, plus countless tips from all our operators across Australia, NZ and O/S

Plus access to LICENSEE SECRETS PAGES.

6 EQUIPMENT

Choose any or all Spray Pave equipment Items to get you started.

Choose the Spray Pave equipment items to suit your needs and budget.

All equipment has 12 months warranty. Actual item may change at purchase.

You can buy all equipment or none. There is no point in buying if you already own. Choose only one, - some, - or all items. Or ask us about rent-to-own.

GET THE TOTAL PACKAGE FOR **$12,000**



Total Equipment Package:

Any item can be purchased separately or the total package can be purchased.

OUR PRICE: **$12,000** inc. GST



License, Self-Marketing & Admin'pack includes:

- Optional name and Logo rights.
- Optional marketing plan
- FREE Customers leads.
- Customer contracts.
- Optional Insurance policy
- Licensees operator manual (Bible)
- Site signs
- Display boards
- Sales DVD
- Brochures, Stationery, & Business Cards
- Uniforms
- Tax records, etc
- Accreditation certificate



12 MONTHS WARRANTY ON ALL EQUIPMENT!



Spray Pave (Little) Hopper Gun

- Holds up to 8 litres
- Sprays up to 6m² between fills
- Spray flat surfaces and walls
- Air on/off valve
- Air regulator
- Great for detailing and smaller jobs

OUR PRICE: **$POA** inc. GST



Cub 250mm grinder.
With plate and extras.

- For grinding & polishing
- Solid wheels, frame and designed to work.
- Easy fold to transport.
- A must have on dry prep'
- Will accept most diamond tooling and modified plate.

Connects to "M" class Dust Extractor (Vacuum)

OUR PRICE: **$POA** inc. GST



Product Mixer

- Designed especially for mixing heavy texture products
- Easy grip handles
- Paddle removes easily for transport.

OUR PRICE: **$POA** inc. GST

13 cfm Air Compressor

- Belt drive
- Top quality and most proven record.
- Filter and two gauges.
- Air and water dump valves
- 10 mt Hose and fittings
- Easy to move around jobs

OUR PRICE: **$POA** inc. GST

> If you can hold a hammer and follow training, you can Spray Pave. Some of my quotes are $9,000 with 20% materials.
>
> ***Abe Ihmeari, Licensee.***



Actual item may vary at time of purchase. Freight not included.

GET THE TOTAL PACKAGE FOR $12,000

"I only purchased two months ago and now I'm that busy, I don't know which way to turn. I have over $50,000 of work booked and I've contacted Head office about my expansion ideas."

John McDonald, Licensee.

High pressure cold water cleaner

- **13 hp. 3800psi**
- 15 lts per minute.

* Includes lance & Vario jet.

- Extreme reliability.
- Ideal size for standard cleaning and working with your Rota' Cleaner.

OUR PRICE: **$POA** inc. GST



Spray Pave Trailer

- 3.6m x 1.6m x 2.0m
- ☐ Custom designed for Spray Paving with large rear loading ramp.
- Custom sign-writing on sides and rear ramp.
- Mag / sunrasier wheels.
- The ultimate marketing tool. Customers love the before and after photos.

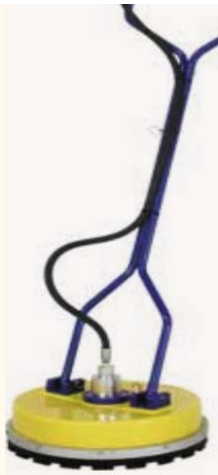
OUR PRICE: **$POA** inc. GST



Rota' Cleaner

- Connects to your H/P cleaner.
- A "T" section spins water out. Saves on water, time & money.
- A must have for all large and small jobs.

OUR PRICE: **$POA** inc. GST





Blower / Vac

- Standard domestic unit.
- Removable front and bag.
- Light and easy to use.

OUR PRICE: **$POA** inc. GST

Actual item may vary at time of purchase. Freight not included.

7 Act now to start your own business. Ph 0412 842 671

Take the First Steps Today

If the idea of starting up your own Spray Pave License Business sounds great to you, please ensure you're comfortable with all the information provided.

Call us to chat about any questions, or negotiations before completing the application forms. 0412 842 671.

OUR EASY PAYMENT PLAN MAKES GETTING FINANCE EASY!

Contact us anytime, so we can guide you to our on-line forms. Read and complete, then return to us with your preferred payment option. We'll take it from there to book you into our three day introductioin training, at Head Office in South Australia and arrange delivery of any ordered equipment. Once you're ready to go, we can work with you from our many marketing ideas, and forward your job leads to your email and SMS text.

PREPARE NOW TO GET THE MOST FROM YOUR SPRAY PAVE TRAINING!

Ask yourself these questions.

1. Am I happy to talk with customers
2. Do I have a "WHY" reason to make lots of money?
3. Am I keen to learn new trades and manage a business?
4. Do I want a business without fees, that I fully control?

If you answered **YES, then you are** READY FOR THIS BUSINESS NOW!



NO APPLICATION OR ACCOUNT-KEEPING FEES!

"I give you my personal guarantee that no financial institution will offer a product better than this one."

Mr Chris Bylhouwer
Founder and Managing Director

The Spray Pave Easy Payment Plan (EPP)

At Spray Pave we offer an unsecured Easy Payment Plan. That means you can quickly arrange the finance to start your own independent business without having to deal with banks.

We've put this offer together because we believe that people with promise deserve financial support to get started on their own. Plus we're confident that with our long history of experienced trainers and reactive support, available you will be fine.

Our EPP interest is calculated by simple interest. Princial x Rate x Years. There are no application fees or account-keeping fees for up to 12 years. Best of all is a 10% discount after 12 mts early payout. As you'd expect, all interest for the life of the Easy Payment Plan is pre-calculated before you sign any paperwork – so you'll know exactly what you're up for. (Unlike a bank loan)

So now you can get your own business – and your new life underway immediately - without waiting for anybody else.

Contact us to act now!

Call 0412 842 671
To get the ball rolling!



INTEREST FREE; IF FULL PAYOUT WITHIN THE FIRST 12 MONTHS.
Thats right, no interest if paid out in 12 mts.
NO BANK WILL MATCH THIS GREAT OFFER!



