

Earn \$100,000 net 1st year, or 100% Money Back Guarantee. Page 30a

These terms have evolved from previous Licensees with successful business's.

- 1) Web site page gallery:- Send H/O photos of yourself plus jobs. **12 photos within 4 months.**
- 2) Return customer quote request. **Within 24 hours.**
- 3) Start a social media ad. Gumtree / Facebook etc. **Within 4 months.**
- 4) Brochure drop:- Drop the same area 2 times per year. **1,000 brochures every month 1st year.**
- 5) Display sites:- 4 sites by the end of the 1st year. Keep clean. **1 site every 3 months, 1st year.**
- 6) Forward quarterly activity statement to H/O. **1st week after each quarter.**
- 7) Have a minimum 30% sales conversion rate. **3 sales per 10 quotes.**
- 8) Referral work:- Ask each customer for people + Ph numbers they know. **6 people, per customer.**
- 9) Testimonials:- Customer testimonials (even from friends) show new customers. **4 in 1st 6 months.**
- 10) Site signs:- Leave for 2 months on each job site. **2 sites per month.**
- 11) Notice boards:- Shopping centres, retirement homes, schools, church etc. **6 boards, after 4 months.**
- 12) Builders, developers, Estate agents, Architects. Contact at least 1 person every 2 mts. **6 in 1st year.**
- 13) Complete a quarterly cash flow chart, showing minimum 20% net profit on jobs.
- 14) Easy Payment Plan. All 12 mts payments must be paid on time. No late payments.

Your new business is like a partnership with Spray Pave H/O. You have a full support system available FREE for life! You will receive customer leads if you remain active (clause23). When you make a full effort to also promote and learn about the industry and your new business, the magic happens!

Think of your new business as a winning race car. It already has a proven track record with many wins by many different drivers. Your team will teach, train and support you. It's still up to you, the driver to make the effort. Be professional and have a real desire to succeed then join the top ranked winners.

Claiming the 100% Money Back Guarantee is welcome.

After 12 months, if you haven't earned over \$100,000 net (after expenses, before tax). Simply forward to H/O, within 1 month evidence of the above; (photos, receipts, bank statements, charts, quotes, contracts etc)

Once we confirm you comply with the above terms. All funds you have forwarded to invest in this business will be refunded. Excluding equipment, freight, self-advertising, any requested extras.

Any deception or fraud will void the claim.